



HOUSING INDUSTRY ASSOCIATION

MEDIA KIT

## Who are we?







The residential building industry constructs 173,000 homes on average each year, contributing billions to the Australian economy and creating employment for a large portion of Australia's workforce.

\$106 billion market

1.3 million workers

Residential building activity accounts for nearly 7.2% of expenditure in the Australian economy\*

\*Source: Figures based on Australian Bureau of Statistics data and HIA research



### **Members**

23,000 member businesses.

We reach decision-makers from small to large businesses.





Since 1945, the Housing Industry Association (HIA) has been the voice of the Australian residential building industry, supporting a growing membership of builders, developers, trades, contractors, manufacturers, specialists and suppliers.

Largest national association for the housing industry

80% of new homes are built by HIA members

the 100 largest builders in 2022 were HIA members\*

\*Source: HIA-COLORBOND steel Housing 100 report 2022/23

# A trusted source of information



### Events | Awards Sponsorship | Digital | Social Media | Print

In an industry of changes and challenges, HIA provides information, support and advice to our member businesses. We regularly communicate and engage with members across Australia. This gives brands the opportunity to reach our audiences from multiple platforms.



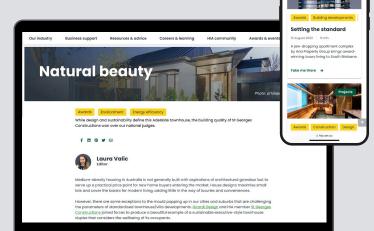
### **Events and Awards Sponsorship**

- HIA National Conference / HIA Australian Housing Awards
- HIA GreenSmart Symposium / HIA Australian GreenSmart Awards
- State and regional HIA Housing Awards
- Technical trade nights, roadshow seminars, charity events, golf days, HIA Economics events and more.

### **Digital Content**

- Reach segments of the industry with our targeted eDMs, which include Kitchens & Bathrooms, Housing, sustainability, regional eNews and more
- Digital content creation featured on <u>www.hia.com.au/housing</u> and shared via the Housing eDM

 Social shares available for multi-branded content.





### **Print**

- HIA's national flagship Housing magazine reaches more than 23,000 magazine subscribers
- 82 per cent\* of readers find innovative products to be the most useful content
- 69 per cent\* of readers look for inspiring housing projects
- 1 in 5 members\* have followed up on print advertising at least once.

\*Source: HIA Member and Advertiser Survey, November 2020

# Print and digital advertising



We create solutions to help brands grow and reach new customers. We offer a range of packages to target our audience. We can also work with you to craft your brand's message into content, so our members can instantly relate and respond to your business.

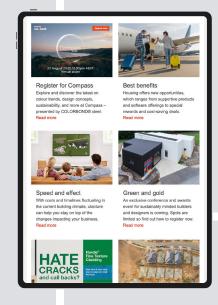


## Print and Digital Package

- 1 of 12 products or offers in the upfront **On Trend** section of *Housing* magazine
- Full page advertisement
- eDM and social post share of On Trend article

Print/Digital combo: \$5450

Print/Digital combo with DPS: \$7950



### **Housing eDM**

The Housing eDM is distributed monthly to more than 53,000 subscribers, with an average open rate of 44 per cent:

Banner above masthead: \$4950

Banner below masthead: \$4450

Story tile: \$4450

All prices are per eDM. Niche targeted eDMs are also available.

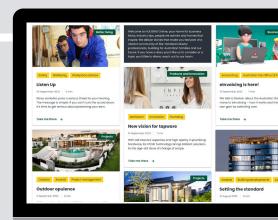
Pricing varies.



Published on www.hia.com.au/housing

- 500+ word article (video asset optional) published on HIA's Housing home page
- eDM share of article

Price: \$6950



\* All prices are GST inclusive





23,000 average net print distribution





# Print and digital advertising



### Housing magazine

### **Advertising rates**

Full page	Half page	DPS	Onsert	
\$5575	\$2890	\$10875		* All prices are GST inclusive

Deadlines	Feb 24	May 24	Aug 24	Nov 24	
Booking	19 Dec	21 Mar	12 June	18 Sep	
Advertising editorial/artwork	9 Jan	27 Mar	19 June	27 Sep	
Distribution	28 Feb	20 May	7 Aug	14 Nov	

### **Artwork specs**

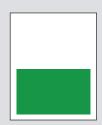
- High-resolution PDFs are the preferred format. Fonts must be imbedded, and all images should be 300dpi. Please convert all spot colours and RGB images to CMYK.
- Full page and DPS ads must have 5mm bleed on all sides and trim marks. Keep all text and logos at least 15mm from sides of page and the gutter to ensure nothing is lost in the perfect binding.
- If the advertisement is to be supplied as a complete high-res TIFF or JPG file, please ensure the resolution is 300dpi.

### Deliver artwork and editorial to: housing@hia.com.au



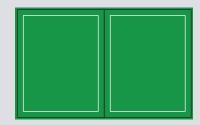
**FULL PAGE** 

Trim size: 230 x 285 mm Type area: 200 x 255 mm Page bleed: 5 mm



**HALF PAGE** 

Area: 195 x 120 mm No bleed



**DOUBLE PAGE SPREAD** 

Trim size: 460 x 285 mm Type area (each page): 200 x 255 mm Page bleed: 5 mm

### **Housing eDM**

### **Artwork specs**

### eDM banner ad above masthead

- Please supply destination URL
- 600x60px at 72 dpi
- · Supplying a higher resolution file may result in a crisper image but it will display at 600x60px.

### Story tile on eDM

- Please supply destination URL
- 600x400px at 72 dpi
- · Supplying a higher resolution file may result in a crisper image but it will display at 300x200px
- Story tiles should include a company logo on bottom left with no text. The title sits below the image (not overlaid).

Title: 25 characters including spaces

Text: 120-200 characters

Submit images and copy to: housing@hia.com.au

### EDM BANNER AD





MyStyle Homes (QLD): People's Choice award winner North Queensland's MyStyle Homes stretched themselves to the limit to produce a luxurious tropical home, beautifully crafted and full of amenity for the entire family.



## ON eDM

Have your say today Run a small business? Complete this anonymous survey to unlock a tailored cyber bootcamp so you can get on top of your risks and stop cyber criminals



Building resilience What does it take to be resilient? HOUSING talks to HIA members who have grown from difficult circumstances and have arisen stronger with purpose and



Leap of faith How do you take an idea to a thriving reality? For HIA members Megan and Stewart of Baulch Services it's about a unified team, expert advice and the courage to go the distance.

Member Services



5 backyard water features There are so many ways you can improve your garden to give native animals and plants a chance to thrive. Part one in our series is all about incorporating agua into backyards





HIA Training (RTO 1091

#### **CURRENT PARTNERS**





















































#### **ADVERTISING ENQUIRIES**

### **Mark Elgood**

Email: m.elgood@hia.com.au

Mobile: 0413 083 403

#### **PARTNERSHIP ENQUIRIES**

### **Lucy Vicars**

Email: <a href="mailto:l.vicars@hia.com.au">l.vicars@hia.com.au</a>

Mobile: 0417 415 539

### **EDITORIAL ENQUIRIES**

### Housing team

Email: housing@hia.com.au

# A personalised partnership

LET'S BUILD YOUR BRAND TOGETHER