



the voice of the industry

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MEDIA RELEASE

## HIA New Home Sales Report – what WA expected

The HIA New Homes Sales Report – a survey of Australia’s largest home builders – has highlighted the continued decline in new home sales in WA in 2016, said the Housing Industry Association, the voice of Australia’s residential building industry.

“While we saw a small upswing in sales in November, the December result reflected the feeling on the ground that people went to Christmas early” said HIA Executive Director John Gelavis

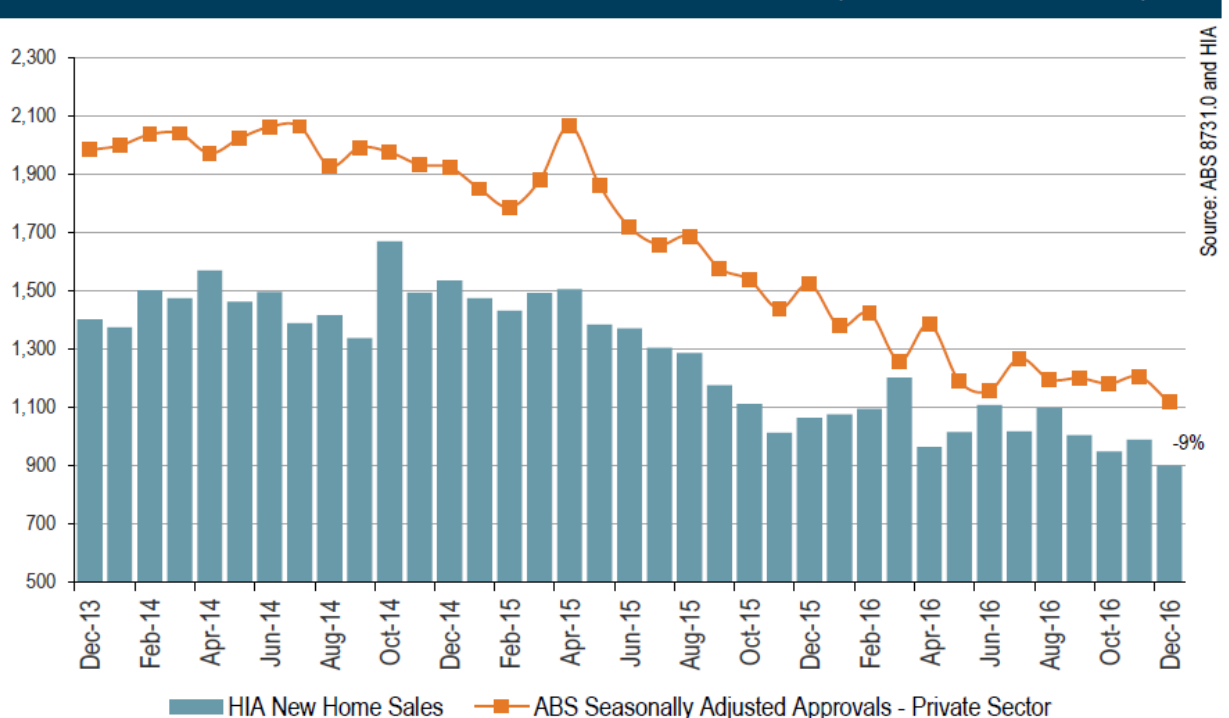
“The Government’s support of the industry through the First Home Owners Grant boost and the Keystart criteria expansion has seen a shift in sentiment” stated Mr Gelavis.

“We expect the market to stabilise in 2017. The challenge during this time is continuing to support the industry to ensure it is well placed for the future.”

“Trade apprenticeships are critical for the future of home building. The industry needs support in this space to allow more apprentices to be trained. HIA’s state election Policy Imperatives – *Housing Western Australians* - outlines five initiatives that a government can adopt to support housing affordability into the future”

“Supporting those initiatives will increase jobs and support an improving economy” concluded Mr Gelavis.

PRIVATE NEW HOUSE SALES - WESTERN AUSTRALIA (SEASONALLY ADJUSTED)



Source: ABS 8731.0 and HIA

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