2024-25

The 2024 HIA-CSR Australian Home of the Year, Horizon by BCM Homes



HOUSING INDUSTRY ASSOCIATION

MEDIA KIT

Who are we?





Over 80 years

HIA has become the leading voice providing advocacy and support for the businesses that are building Australian homes.

Whether it is through hands-on work on a building site or the use of materials used in construction, HIA members have input into every new home built in Australia today.



INDUSTRY



\$116 billion in economic activity annually

generated by our industry





over 1 million people

employed in our industry



lin every \$20 spent in the Australian economy

Source – based on ABS data and HIA research



MEMBERS



We reach decision makers from small to large size organisations.

Member professions — Contractors 19%

Manufacturers/ Suppliers 7%

Professional Services 4% Builders 70%

Print and digital advertising - National



We create solutions to help brands grow and reach new customers. We offer a range of packages to target our audience. We can also work with you to craft your brand's message into content, so our members can instantly relate and respond to your business.



Housing offers new opportunities, which ranges from supportive products

and software offerings to specia

rewards and cost-saving deals.

ster for Compass and discover the latest on trends, design concepts, ability, and more at Compass – ted by COLORBOND® steel.

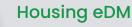


ed and effect sosts and timelines fluctuating in rrrent building climate, utecture stp you stay on top of the es impacting your business.



g in An exclusive conference and iswards ree event for sustainably minded builders and designers is coming. Spots are limited so find out how to register now Read more





The Housing eDM is distributed monthly to more than 53,000 subscribers, with an average open rate of 44%:

Banner above masthead: \$4950

Banner below masthead: \$4450

Story tile: \$4450

All prices are per eDM. Niche targeted eDMs are also available. Pricing varies.





On Trend – Print and Digital

Join our curated list of products in the upfront **On Trend** section of *Housing* magazine. Available in Quarter 2 & Quarter 4.

- Full-page advertisement
- eDM and social post share of On Trend article
- Please supply 100 words, CTA and 2-3 high-res images

Print/Digital combo: \$5450

Print/Digital combo with DPS: \$7950

On Trend – Digital

Join our curated list of products shared via our Housing eDM. Available in Quarter 1 & Quarter 3.

- eDM and social post share of On Trend article
- Please supply 100 words, CTA and 2-3 high res images

Digital: \$3450 Digital with story tile: \$5450

Digital Content Package

Published on <u>www.hia.com.au/housing</u>

- 500+ word article (video asset optional) published on HIA's Housing home page
- eDM share of article

Price: \$6950



* All prices are GST inclusive



113,560 unique website visitors per month

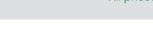


23,000 average net print distribution





ied 44% unique open rate



Print and digital advertising - National



Housing magazine

Advertising rates

| Full page | Half page | Double-page | Onsert | | |
|-------------------------------|-----------|-------------|--------|----------------|-------------------|
| \$5575 | \$2890 | \$10875 | \$5570 | * All prices c | ire GST inclusive |
| Deadlines | | Jun 24 | Nov 24 | Jul 25 | Dec 25 |
| Booking | | 17 Apr | 18 Sep | 27 May | 14 Oct |
| Advertising editorial/artwork | | 30 Apr | 27 Sep | 10 Jun | 28 Oct |
| Distribution | | 24 Jun | 14 Nov | 22 Jul | 9 Dec |

Artwork specs

- High-resolution PDFs are the preferred format. Fonts must be embedded, and all images should be 300dpi. Please convert all spot colours and RGB images to CMYK.
- Full-page and double-page spread ads must have 5mm bleed on all sides and trim marks. Keep all text and logos at least 15mm from the sides of the page and the gutter to ensure nothing is lost in the perfect binding.
- If the advertisement is to be supplied as a complete high-res TIFF or JPG file, please ensure the resolution is 300dpi.

Submit artwork and editorial to: <u>housing@hia.com.au</u>.

For large files send to: https://housing-industry-association.digitalpigeon.com/rcv/content





FULL PAGE

Trim size: 230 x 285 mm Type area: 200 x 255 mm Page bleed: 5 mm HALF PAGE Area: 195 x 120 mm No bleed



DOUBLE PAGE SPREAD

Trim size: 460 x 285 mm Type area (each page): 200 x 255 mm Page bleed: 5 mm

Housing eDM

Artwork specs

eDM banner ad above masthead

- Please supply the destination URL
- 600x60px at 72 dpi
- Supplying a higher-resolution file may result in a crisper image but it will display at 600x60px.

Story tile on eDM

- Please supply the destination URL
- 600x400px at 72 dpi
- Supplying a higher-resolution file may result in a crisper image but it will display at 300x200px
- Story tiles should not include a company logo. The title sits below the image (not overlaid).

Title: 25 characters including spaces

Text: 120-200 characters

Submit artwork and editorial to: <u>housing@hia.com.au</u>.

For large files send to: <u>https://housing-</u> industry-association.digitalpigeon.com/ <u>rcv/content</u>

EDM BANNER AD

HOUSING



MyStyle Homes (QLD): People's Choice award winner North Queensland's MyStyle Homes stretched themselves to the limit to produce a tuxurious tropical home, beautifully crafted and full of amenity for the entire family.



STORY TILE ON eDM

Have your say today Run a small business? Complete this anonymous survey to unlock a tailored cyber bootcamp so you can gut on top of your risks and stop cyber criminals in their tracks. Read more

Building resilience What does it take to be resilient? HOUSING talks to HIA members who have grown from difficult circumstances and have arisen stronger with purpose and determination.





Leap of faith How do you take an idea to a thriving reality? For HLA members Megan and Stewart of Baulch Services it's about a unified team, expert advice and the courage to go the distance. Read more 5 backyard water features There are so many ways you can improve your garden to give native animals and plants a chance to thrive. Part one in our series is all about incorporating aqua into backyards. Read more

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Member Services Member offers Legal services Apprentice Hire HIA Training (RTO 1001) View all courses How to get a builder's licence Training qualifications

Products Contracts online Tradepass HIA products

Digital advertising - Regional

In an industry of changes and challenges, HIA provides information, support and advice to our member businesses. We regularly communicate and engage with members across our regions.

Our regions currently send Regional E-News and What's On eDM's.

Distribution:

1-2 emails per month. Speak to your local regional coordinator for upcoming schedules and option availability.

Average unique open rate:* HIA eNews – 38% HIA What's on – 33.31% * in 2022





VICTORIA | February Edition #2

Hi National Marketing,

The economic news this week has continued to disappoint. HiA has just released its latest **Outlook report**, and it shows that new housing starts over the next couple of years in Victoria will fail to numbers not seen since 2013. We are expecting the amount of work underway to drop in late 2023 as existing projects are completed. Until interest rates stabilise it is expected consumer confidence will limit new home soles.

Finally, a reminder that in March we will be running builder information morning sessions in Bendigo, Wodonga, Geelong, and Melbourne. These sessions provide further details about the NCC 2022 changes coming during this May and October as well as information to help you prepare for expected building regulation changes. Member questions and feedback on issues of Importance to our industry will be welcome at these sessions.

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|------|-------------------------------|
| SC | Keith Kyan |
| Ter. | Yours sincerely, |
| | Keith Ryan |
| | Executive Director - Victoria |
| | |

Latest News

4



NCC and regulatory update seminar series

HIA is delivering a series of workshops across metro and regional Victoria in March to help get builders up to speed on how they will be affected by the significant update to the National Construction Code. Learn more

BANNER AD







OGO TILES

What's on March

Hi National Marketing,

HIA Building Women Initiative goes from strength to strength.

The HIA Building Women networking events have become a very important part of our event program. For the third year running we are holding a sold-out breakdast in Launceston featuring keynote speaker Rachael Downie, a renowned business and life coach, and a speaker panel comprising industry leaders and one of our own HIA female apprentices. For those that missed out on the Launceston event, HIA will be running a Building Women's Symposium in Holder! on 2 May where keynote speaker Susan Alberti will inspire guests followed by networking and workshops. Stay tuned for other Building Women initiatives that HIA is set to announce throughout 2023.



Highlights.



Early Bird Award Entries are now open! | March Online Are you ready for the 2023 Hit Housing &

Are you ready for the 2023 HIA Housing & Kitchen & Bathroom Awards'? Early Bild entries are now open, so if you would like to grab a discount on entry fees then get in early this year. View our categories and enter online today!

NCC - Volume Two | March 14

Charter This course provides an overview of the changes for Class 1 and 10 buildings and structures in NCC 2022, including the new Liveable Housing Provisions and changes to relevant Australian Standards. Enrol Now





OGO TILES



Digital advertising - Regional

HIA

Pricing and artwork specifications

eDM banners

- PNG file 600x100px at 72 dpi
- Please supply the destination URL
- Supplying a higher resolution file may result in a crisper image, but it will display at 600x100px.

Price per region (VIC, NSW, QLD, NTH QLD, WA): \$1,320 (high position) \$1,200 (lower position) Price per region (SA, NT, ACT/SNSW, TAS, Hunter): \$880 (high position) \$800 (lower position)

Story tiles

Title: 25 characters, including spaces Text: 120-200 characters

Image:

- .• Story tiles include an image with no text. The title and the copy sits to the right of the image (not overlaid).
- PNG file 1080x1080px at 72 dpi
- Supplying a higher resolution file may result in a crisper image, but it will display at 1080x1080px
- Please supply the destination URL

Price per region (VIC, NSW, QLD, NTH QLD, WA): \$1,700 Price per region (SA, NT, ACT/SNSW, TAS, Hunter): \$1,200

Logo tiles

• PNG file with transparent background, 200x100px at 72 dpi

Price per region (VIC, NSW, QLD, NTH QLD, WA): \$440 Price per region (SA, NT, ACT/SNSW, TAS, Hunter): \$220

All prices include GST.

All orders and transactions are subject to HIA's Terms and Conditions for Advertising. Please click here to access hia.com.au/advertising-terms-conditions



A trusted source of information

Events | Awards Sponsorship | Digital | Social Media | Print

In an industry of changes and challenges, HIA provides information, support and advice to our member businesses. We regularly communicate and engage with members across Australia. This gives brands the opportunity to reach our audiences from multiple platforms.



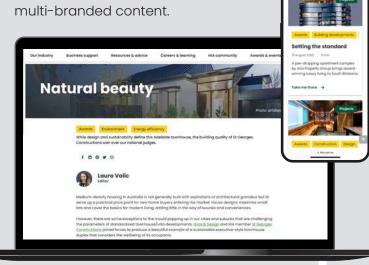
Events and Awards Sponsorship

- HIA National Conference / HIA Australian Housing Awards
- HIA Future Homes forum / HIA Australian GreenSmart Awards
- State and regional HIA Housing Awards
- Technical trade nights, roadshow seminars, charity events, golf days, HIA Economics events and more.

Digital Content

- Reach segments of the industry with our targeted eDMs, which include Kitchens & Bathrooms, Housing, sustainability, regional eNews and more
- Digital content creation is featured on <u>www.hia.com.au/housing</u> and shared via the Housing eDM

• Social shares are available for



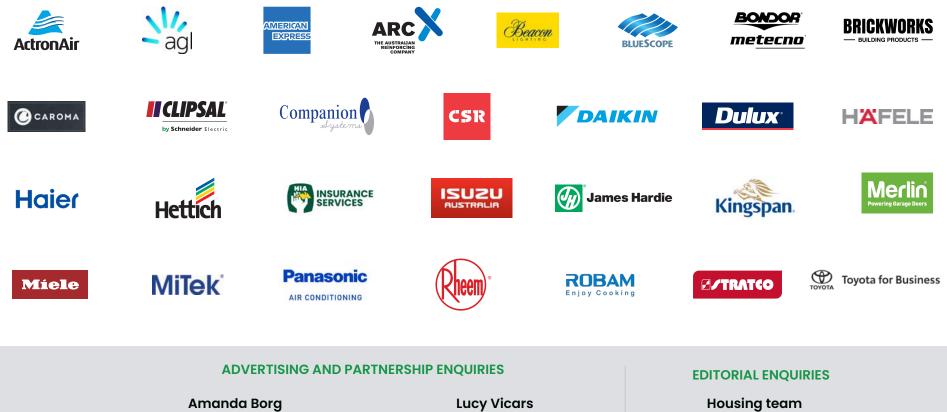


Print

- Two bumper print issues are available for advertisers each year.
- Our mid-year edition focuses on our extraordinary award winners.
- Our end-of-year edition focuses on important moments for our industry and audience.
- Special offers and packages are available for both editions.



CURRENT PARTNERS



Email: <u>a.borg@hia.com.au</u> Mobile: 0416 490 802 Lucy Vicars Email: <u>I.vicars@hia.com.au</u> Mobile: 0417 415 539 Housing team Email: <u>housing@hia.com.au</u>

A personalised partnership

LET'S BUILD YOUR BRAND TOGETHER

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